



**7535-01-U**

## **NATIONAL CREDIT UNION ADMINISTRATION**

### **Community Development Revolving Loan Fund Access For Credit Unions**

**Authority:** 12 U.S.C. 1756, 1757(5)(D), and (7)(I), 1766, 1782, 1784, 1785 and 1786; 12 CFR 705.

**AGENCY:** National Credit Union Administration (NCUA)

**ACTION:** Notice of Funding Opportunity.

**SUMMARY:** The National Credit Union Administration (NCUA) is issuing a Notice of Funding Opportunity (NOFO) to invite eligible credit unions to submit applications for participation in the Community Development Revolving Loan Fund (CDRLF) Loan Program, subject to funding availability. The CDRLF serves as a source of financial support, in the form of both loans and technical assistance grants, for credit unions serving predominantly low-income members. It also serves as a source of funding to help low-income designated credit unions (LICUs) respond to emergencies arising in their communities.

**DATES:** The application open period is from May 22, 2012 thru December 31, 2012. Funds may be exhausted prior to this deadline, at which time the program/funds will no longer be available.

**ADDRESSES:** Submit electronic applications via email to [OSCUIAPPS@ncua.gov](mailto:OSCUIAPPS@ncua.gov), or via facsimile to 703-519-4088.

**FOR FURTHER INFORMATION CONTACT:** The Office of Small Credit Union Initiatives, National Credit Union Administration, 1775 Duke Street, Alexandria, Virginia 22314-3428 or telephone (703) 518-6610.

**SUPPLEMENTARY INFORMATION:**

**I. DESCRIPTION OF FUNDING OPPORTUNITY**

The purpose of the CDRLF is to assist specially designated credit unions in providing basic financial services to their low-income members to stimulate economic activities in their communities. Through the CDRLF, NCUA provides financial support in the form of loans and technical assistance grants to LICUs. These funds help improve and expand the availability of financial services to these members. The CDRLF also serves as a source of funding to help LICUs respond to emergencies. NCUA's Office of Small Credit Union Initiatives (OSCUI) administers the CDRLF.

There are two components to the CDRLF, the Loan Program and the Technical Assistance Grant (TAG) Program. The Loan Program is primarily the subject of this NOFO.

Additional information about the TAG Program, including current funding initiatives, amount of funds available, funding priorities, permissible uses of funds, funding limits, deadlines and other

pertinent details, are periodically published in NCUA Letters to Credit Unions and posted on the NCUA website (<http://www.ncua.gov/Resources/CUs/Dev/Pages/Loans.aspx>).

**A. Program Regulation:** Part 705 of NCUA's regulations implements the CDRLF. 12 CFR 705. A revised Part 705 was published on November 2, 2011. 76 FR 67583. Additional requirements are found at 12 CFR Parts 701 and 741. Applicants should review these regulations in addition to this NOFO. Each capitalized term in this NOFO is more fully defined in the regulations, the loan application, and the loan agreement. For the purposes of this NOFO, an Applicant is a Qualifying Credit Union that submits a complete Application to NCUA under the CDRLF Loan Program.

**B. Funds Availability:** Congress has not made an appropriation to the CDRLF for loans for Fiscal Years 2012–2013. NCUA expects to lend approximately \$11 million under this NOFO, derived from appropriated and earned funds. Monies for additional loans come from scheduled loan amortizations. NCUA reserves the right to: (i) award more or less than the amount cited above; (ii) fund, in whole or in part, any, all, or none of the applications submitted in response to this NOFO; and (iii) reallocate funds from the amount that is anticipated to be available under this NOFO to other CDRLF programs, particularly if NCUA determines that the number of awards made under this NOFO is fewer than projected.

## **II. DESCRIPTION OF LOAN PROGRAM**

CDRLF loans are made to LICUs that meet the requirements in the program regulation and this NOFO, subject to funds availability. CDRLF loans are generally made at lower than market

interest rates.

**A. Eligibility Requirements:** The regulations specify the requirements a credit union must meet in order to be eligible to apply for assistance under this NOFO. See 12 CFR 705.

Following are additional requirements for participating in the Loan Program under this NOFO.

In short, an Applicant must:

- Be a Qualifying Credit Union (QCU);
- Meet the underwriting standards and program requirements specified in the Regulations and this NOFO; and
- Complete and submit an Application (see Section III. of this NOFO for additional information).

**1. Low Income Credit Union Designation:** A credit union must be a LICU, or equivalent in the case of a Qualifying State-chartered Credit Union, in order to participate in the CDRLF.

Requirements for obtaining the designation are found at 12 CFR §701.34.

**B. Permissible Uses of Funds:** NCUA will consider requests for funds consistent with the purpose of the CDRLF Program. 12 CFR §705.1. A non-exhaustive list of examples of permissible uses or projects of loan proceeds are contained in §705.4 of the regulation, and include: (i) Development of new products or services for members including new or expanded share draft or credit card programs; (ii) Partnership arrangements with community based service organizations or government agencies; (iii) Loan programs, including, but not limited to, micro

business loans, payday loan alternatives, education loans, and real estate loans; (iv) Acquisition, expansion or improvement of office space or equipment, including branch facilities, ATMs, and electronic banking facilities; and (v) Operational programs such as security and disaster recovery.

NCUA will consider other proposed uses of funds that in its sole discretion it determines are consistent with the purpose of the CDRLF Program, the requirements of the regulations, and this NOFO.

**C. Terms:** The specific terms and conditions governing a loan will be established in the loan documents each Participating Credit Union will sign prior to disbursement of funds. Following are the general loan terms under the program.

**1. Maximum Loan Amount:** NCUA expects that most loans made under this NOFO will be in an amount less than or equal to \$300,000. NCUA has determined that loans of this size will help maximize allocation of this limited resource among many credit unions. However, NCUA will consider funding requests in excess of \$300,000 from Applicants that demonstrate the need and capability to effectively deploy such funding; and have a high probability of realizing significant impact, while maintaining financial and operational soundness. NCUA may consider other factors for the approval of funding requests in excess of \$300,000 and will be assessed on a case-by-case basis. See Section III and IV of this NOFO for additional information.

2. **Maturity:** Loans will generally mature in five years. A credit union may request a shorter loan period, but in no case will the term exceed five years.

3. **Interest:** The interest rate on loans is governed by the CDRLF Loan Interest Rate Policy, which can be found on NCUA's website at

<http://www.ncua.gov/Resources/CUs/Dev/Pages/Loans.aspx>.

4. **Repayment:** All loans made under the CDRLF must be repaid to NCUA regardless of how they are accounted for by the Participating Credit Union.

(a) *Principal:* The entire principal is due at maturity.

(b) *Interest:* Interest is due in semi-annual payments beginning six months after the initial distribution of the loan.

(c) *Principal Prepayment:* There is no penalty for principal prepayment. Principal prepayments may be made as often as monthly.

**D. Conditions:**

1. **Loan Agreements:** Each Participating Credit Union under this NOFO must enter into agreement with NCUA before NCUA will disburse loan funds. The agreement documents include, for example, a promissory note, loan agreement, security agreement (if applicable). For further information, see Section VI. of this NOFO.

**2. Matching Funds:** Part 705.5(g) of NCUA's regulations describe the overall requirements for matching funds. NCUA, in its sole discretion, may require matching funds of an Applicant, on a case-by-case basis depending on the financial condition of the Applicant. NCUA anticipates that most Applicants will not be required to obtain matching funds. However, each Applicant should address in the Application its strategy for raising matching funds if NCUA determines matching funds are required (see 12 CFR Part 705 and the Application for additional information).

(a) *Matching Funds Requirements:* The specific terms and covenants pertaining to any matching funds requirement will be provided in the loan agreement of the Participating Credit Union.

Following, are general matching requirements. NCUA, in its sole discretion, may amend these requirements depending upon its evaluation of the Applicant, but in no case will the amended requirements be greater than the conditions listed below.

(i) The amount of matching funds required must generally be in an amount equal to the loan amount.

(ii) Matching funds must be from non-governmental member or nonmember share deposits.

(iii) Any loan monies matched by nonmember share deposits are not subject to the 20% limitation on nonmember deposits under §701.32 of NCUA's regulations.

(iv) Participating Credit Unions must maintain the outstanding loan amount in the total amount of share deposits for the duration of the loan. Once the loan is repaid, nonmember share deposits accepted to meet the matching requirement are subject to §701.32 of NCUA's regulations.

(b) *Criteria for Requiring Matching Funds:* NCUA will use the following criteria to determine

whether to require an Applicant to have matching funds as a condition of its loan.

- (i) CAMEL Composite Rating
- (ii) CAMEL Management Component Rating
- (iii) CAMEL Asset Quality
- (iv) Regional Director Concurrence
- (v) Net Worth Ratio

(c) *Documentation of Matching Funds:* NCUA may contact the matching funds source to discuss the matching funds and the documentation that the Applicant has provided. If NCUA determines that any portion of the Applicant's matching funds is ineligible under this NOFO, NCUA, in its sole discretion, may permit the Applicant to offer alternative matching funds as a substitute for the ineligible matching funds. In this case: (i) the Applicant must provide acceptable alternative matching funds documentation within 10 business days of NCUA's request.

**3. Compliance with Past Agreements:** In evaluating funding requests under this NOFO, NCUA will consider an Applicant's record of compliance with past agreements, including any deobligation of funds. NCUA, in its sole discretion, will determine whether to consider an Application from an Applicant with a past record of noncompliance, including any deobligation (i.e. removal of unused awards ) of funds.

(a) *Default Status:* If an Applicant is in default of a previously executed agreement with NCUA, NCUA will not consider an Application for funding under this NOFO.



(b) *Undisbursed Funds*: NCUA will not consider an Application if the Applicant is a prior awardee under the CDRLF Program and has unused grant awards as of the date of Application.

### III. APPLICATION REQUIREMENTS

A. **Application Form**: The application and related documents can be found on NCUA's website at <http://www.ncua.gov/Resources/CUs/Dev/Pages/Loans.aspx> or at [www.ncua.gov](http://www.ncua.gov) by entering "CDRLF Loan Application" as the keywords in the search function. NCUA will confirm receipt of Applications that are received by email or facsimile.

B. **Minimum Application Content**: Each Applicant must complete and submit the following sections of the Application.

☐ Part A: Applicant Information

☐ Part B: Funding Request

☐ Part D: Certifications

1. **DUNS Number**: Based on an Office of Management and Budget (OMB) policy directive effective October 31, 2003, credit unions must have a Data Universal Numbering System (DUNS) number issued by Dun and Bradstreet (D&B) in order to be eligible to receive funding from the CDRLF. NCUA will not consider an Application that does not include a valid DUNS number. Such an Application will be deemed incomplete and will be declined. Information on

how to obtain a DUNS number may be found on D&B's website at

<http://fedgov.dnb.com/webform> or by calling D&B, toll-free, at 1-866-705-5711.

**2. Employer Identification Number:** Each Application must include a valid and current Employer Identification Number (EIN) issued by the U.S. Internal Revenue Service (IRS). NCUA will not consider an application that does not include a valid and current EIN. Such an Application will be deemed incomplete and will be declined. Information on how to obtain a EIN may be found on the IRS's website at [www.irs.gov](http://www.irs.gov).

**3. Abbreviated Application:** An Applicant requesting a loan amount of \$300,000 or less is permitted to submit a short application form that limits the amount of required narrative responses. The required narratives will address the proposed use of funds; the credit union's ability to obtain matching funds, if required; and how the credit union will assess the impact of the funding.

**4. Narrative Responses:** Each Application must include the narratives listed below. Applicants must adhere to page limitations contained in the Application instructions. NCUA will not read or consider narrative comments beyond the page limits specified. Additionally, NCUA will read only information requested in the Application and will not read attachments that have not been requested in this NOFO or the Application.

(a) *Use of Funds:* Each Applicant must submit a narrative describing how it intends to use the loan proceeds. The narrative should demonstrate that the loan will enhance the products and

services the credit union provides to its members. It also should describe how those enhanced products and services will support the economic development of the community served by the credit union.

(b) *Matching Funds*: Submit a narrative describing its strategy for raising matching funds from non-federal sources if matching funds are required.

**5. Large Loans**: An Applicant requesting a loan in excess of \$300,000 is required to submit an application form that contains additional narrative comments supporting such request. The additional narrative consists of a business plan.

(a) *Business Plan*: As detailed in Part 705 of NCUA's regulations, the business plan must: describe the community's need for financial products and services and the Applicant's need for funding; summarize the services, financial products, and services provided by the Applicant; describe the Applicant's involvement with other entities; describe the credit union's marketing strategy to reach members and the community; and include financial projections.

**6. Non-federally Insured Applicants**:

(a) *Additional Application Requirements*: Each Applicant that is a non-federally insured, state-chartered credit union must submit additional application materials. These additional materials are more fully described in §705.6(b)(3) of NCUA's regulations and in the Application.

(b) *Examination by NCUA*: Non-federally insured, state-chartered credit unions must agree to be

examined by NCUA. The specific terms and covenants pertaining to this condition will be provided in the loan agreement of the Participating Credit Union.

**C. Submission of Application:** Under this NOFO, Applications must submit through one of the following methods:

- (a) *Email submission:* [OSCUIAPPS@ncua.gov](mailto:OSCUIAPPS@ncua.gov).
- (b) Facsimile submission: 703-519-4088

#### **IV. APPLICATION REVIEW**

##### **A. Review Process:**

**1. Eligibility and Completeness Review:** NCUA will review each Application to determine whether it is complete and that the Applicant meets the eligibility requirements described in the Regulations and Section II. of this NOFO. An incomplete Application or one that does not meet the eligibility requirements will be declined without further consideration.

**2. Substantive Review:** After an Applicant is determined eligible and its Application is determined complete, NCUA will conduct a substantive review in accordance with the criteria and procedures described in the Regulations and this NOFO. NCUA reserves the right to contact the Applicant during its review for the purpose of clarifying or confirming information contained in the Application. If so contacted, the Applicant must respond within the time specified by NCUA or NCUA, in its sole discretion, may decline the application without further consideration.

**3. Evaluation and Scoring:** The evaluation criteria are more fully described in §705.6 of NCUA's regulations. NCUA will evaluate each Application that receives a substantive review on the four criteria categories described in the regulation: Financial Performance, Compatibility, Feasibility, and Examination Information and Concurrence from Regional Director of Qualifying Credit Unions.

(a) *Assessment of Impact:* The Compatibility criteria will take into consideration the extent of community need and projected impact of the funding on the Applicant's members and community.

(b) *Effective Strategy:* The Feasibility criteria will take into consideration the quality of the Applicant's strategy and its capacity to execute the strategy as demonstrated by its past performance, partnering relationships, and other relevant factors.

(c) *Evaluating Prior Award Performance:* For prior participants of the CDRLF Program, loans may not be awarded if the participant: (i) is noncompliant with any active award; (ii) failed to make timely loan payments to NCUA during fiscal years prior to the date of Application; and (iii) had an award deobligated (i.e. removal of unused awarded funds) during fiscal years prior to the date of Application.

**4. Input from Examiners:** NCUA will not approve an award to a credit union for which its NCUA regional examining office or State Supervisory Agency (SSA), if applicable, indicates it

has safety and soundness concerns. If the NCUA regional office or SSA identifies a safety and soundness concern, OSCUI, in conjunction with the regional office or SSA, will assess whether the condition of the Applicant is adequate to undertake the activities for which funding is requested, and the obligations of the loan and its conditions. NCUA, in its sole discretion, may defer decision on funding an Application until the credit union's safety and soundness conditions improve.

## **V. AWARD PROCESS**

A. **Award Selection**: NCUA will make its award selections based on a consistent scoring system where each applicant will receive an individual score. NCUA will consider the impact of the funding. In addition, NCUA may consider the geographic diversity of the Applicants in its funding decisions. When loan demand is high applications will be ranked based on the aforementioned.

B. **Notice of Award**: NCUA will notify each Applicant of its funding decision. Notification will generally be by email. Applicants that are approved for funding will also receive instructions on how to proceed with disbursement of the loan.

## **VI. DISBURSEMENT OF FUNDS**

A. **Loan Agreement**: Each Applicant selected to receive a loan under this NOFO must sign a Loan Agreement and a Promissory Note in order to receive a disbursement of funds. The Loan Agreement will include the terms and conditions of funding, including but not limited to the: (i)

loan amount; (ii) interest rate; (iii) repayment requirements; (iv) accounting treatment; (v) impact measures; and (vi) reporting requirements.

**1. Failure to Sign Agreement:** NCUA, in its sole discretion, may rescind a loan offer if the Applicant fails to return the signed loan documents and/or any other requested documentation, within the time specified by NCUA.

**2. Multiple Disbursements:** NCUA may determine, in its sole discretion, to fund a loan in multiple disbursements. In such cases, the process for disbursement will be specified by NCUA in the Loan Agreement.

## **VII. POST-AWARD REQUIREMENTS**

**A. Reporting Requirements:** Annually, each Participating Credit Union will submit an annual report to NCUA. The report will address the Participating Credit Union's use of the loan funds; the impact of funding; and explanation of any failure to meet objectives for use of proceeds, outcome, or impact. NCUA, in its sole discretion, may modify these requirements. However, such reporting requirements will be modified only after notice to affected credit unions.

**1. Report Form:** The annual report form will be available on NCUA's website. The loan agreement will describe the requirements more fully. A Participating Credit Union is responsible for timely and complete submission of the report. NCUA will use such information to monitor each Participating Credit Union's compliance with the requirements of its loan agreement and to assess the impact of the CDRLF Program.

## **VIII. URGENT REQUESTS FOR FUNDING**

**A. Funding Requests:** Consistent with §705.7 of NCUA's regulations, NCUA will consider requests for funding on an emergency basis to eligible credit unions. To allow for the Agency to respond with maximum efficiency, such requests will be handled on a case-by-case basis.

NCUA, in its sole discretion, will determine what information an eligible credit union must submit, the time frame for such submission, and how to evaluate such requests.

**1. Contacting NCUA:** To request assistance under this provision, contact OSCUI as listed below.

## **IX. AGENCY CONTACTS**

**A. Methods of Contact:** For further information, contact NCUA as follows:

Email: [OSCUIAPPS@ncua.gov](mailto:OSCUIAPPS@ncua.gov)

Telephone: 703-518-6610 (not a toll free number)

**B. Information Technology Support:** People who have visual or mobility impairments that prevent them from using NCUA's website should call (703) 518-6610 for guidance (this is not a toll free number).



By the National Credit Union Administration Board on March 14, 2012

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Mary F. Rupp  
Secretary of the Board

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